



Proposal Evaluation Public Utility Equipment with Related Accessories and Supplies RFP #091125

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	Possible Points	Altec Industries, Inc.	Aluforce, Inc.	Anderson UnderBridge	Atlas Toyota Material Handling, LLC	CTE North America Corporation	Custom Truck One Source, L.P.
Conformance to RFP Requirements	Pass/Fail	Pass		Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	42		42	38	36	40
Ability to Sell and Deliver Solutions	150	125		119	115	122	126
Marketing Plan	100	83		81	71	79	80
Value Added Attributes	100	82		79	73	78	78
Depth and Breadth of Offered Solutions	200	167		152	133	143	161
Pricing	400	336		320	293	311	324
Total Points	1,000	835		793	723	769	809
Rank Order		1		7	14	10	5

	Possible Points	DuCo, LLC	Felling Trailers, Inc	Fouts Bros Inc	Grainmaster Manufacturing Ltd.	IEG Dealerships	JACK DOHENY COMPANIES, INC.
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50	41	36	40	33	37	38
Ability to Sell and Deliver Solutions	150	128	115	118	110	120	119
Marketing Plan	100	83	75	79	63	76	78
Value Added Attributes	100	81	77	80	75	78	77
Depth and Breadth of Offered Solutions	200	156	116	140	141	167	159
Pricing	400	336	288	324	230	284	248
Total Points	1,000	825	707	781	652	762	719
Rank Order		2	16	8	18	11	15

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	Possible Points	JHouston Holdings, LLC	LAL Acquisition, Inc.	Nexpro Trucks & Equipment Corp.	Terex Utilities	The Charles Machine Works, Inc.	Time Manufacturing Company
Conformance to RFP Requirements	Pass/Fail		Pass	Pass	Pass	Pass	Pass
Financial Viability and Marketplace Success	50		32	36	41	42	37
Ability to Sell and Deliver Solutions	150		102	101	120	127	124
Marketing Plan	100		69	73	73	82	80
Value Added Attributes	100		67	69	76	82	80
Depth and Breadth of Offered Solutions	200		130	132	163	162	161
Pricing	400		244	270	276	327	330
Total Points	1,000		644	681	749	822	812
Rank Order			19	17	12.5	3	4

	Possible Points	TSE International, Inc.	UTV International	Vermeer Corporation	WASTEWATER SOLUTIONS, LLC
Conformance to RFP Requirements	Pass/Fail	Pass	Pass	Pass	
Financial Viability and Marketplace Success	50	36	34	42	
Ability to Sell and Deliver Solutions	150	118	121	130	
Marketing Plan	100	80	80	80	
Value Added Attributes	100	79	81	79	
Depth and Breadth of Offered Solutions	200	147	152	153	
Pricing	400	289	305	318	
Total Points	1,000	749	773	802	
Rank Order		12.5	9	6	

Initials:

DS
FR

DS
SD

Initial
MV

Initial
NC